



Hanoi, 16th May 2017

PROPOSAL

Re: The allocation of 2016 Fiscal Year's Profit After Tax and the 2017 Profit After Tax and Dividend Appropriation Plan

To: Baoviet Holdings Annual General Meeting of Shareholders in 2017

Pursuant to the Audited Financial Statement in the fiscal year 2016 and the Business Plan of Bao Viet Holdings in 2017;

The Board of Directors ("BOD") of Baoviet Holdings ("BVH") would like to submit to shareholders with the proposal on the allocation of profit after corporate income tax ("PAT") in 2016 and the 2017 profit after tax and dividend appropriation plan of BVH as follows:

1. The allocation of PAT in 2016

- Total PAT in 2016: **1,021,769,136,052 VND**

- Proposed allocation of PAT as follows:

+ Dividend payouts at 10% per par value of share (based on chartered capital of 6,804,714,340,000 VND): **680,471,434,000 VND**, equals to 66.6% of PAT.

+ Deduction of the Investment and Development Fund: **153,265,370,408 VND**, equals to 15% of PAT.

+ Appropriation to the social welfare fund: **10,217,691,361 VND**, equals to 1% of PAT.

+ Appropriation to bonus and welfare fund: **51,088,456,803 VND**, equals to 5% of PAT.

+ Remuneration of the BOD: **1,532,572,549 VND**, equals to 0.15% of PAT.

+ Remuneration of the Supervisory Board ("SB"): **247,198,888 VND**; equals to 0.02% of PAT.

+ Appropriation to bonus fund for BOD and SB: **3,065,307,408 VND**, equals to 0.3% of PAT.

+ Appropriation to bonus fund for Board of Management (BOM): **5,108,845,680 VND**, equals to 0.5% of PAT.

- Retained earnings: **116,772,258,955 VND**, equals to 11.43% PAT.

